

**GOVERNMENT OF MANIPUR
NAME OF PROCURING ENTITY: CYBER CORPORATION MANAIPUR LIMITED
DEPARTMENT OF INFORMATION TECHNOLOGY**

Name of the Project : Manipur Infotech eNabled Development (MIND)

Description of Procurement : Project Management Consultancy (PMC)

Proposal No. : IN-CCML-518892-CS-QCBS dated

Minutes of the Pre-Proposal Conference for Selection of Project Management Consultant

With a view to clarifying the queries of the potential Consultants participating in the selection of Project Management Consultant, a pre-proposal conference was held at 13.00 hours on 10th February 2026 at Department of IT and through online meeting with the representatives of the Consultants. List of Representatives and Participating Consultants is attached as Annex 1.

Following Companies were present from the Client's side:

1. Palladium Consulting India Private Limited.
2. SYSTRA MVA Consulting (India) Pvt. Ltd.
3. Deloitte Touche Tohmatsu India LLP.
4. AG Horizon Pvt. Ltd.
5. KPMG
6. Rajesh.

Response to the Queries

Following clarifications are furnished to the queries received from consultants during pre-proposal conference.

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
1	2	3	4	5
1	Page No: 35 Clause No.21.1, Part A: Mandatory Criteria:	Part A (c) Experience of having completed satisfactorily in the last 7 years at least one similar assignment of Project Management Consultancy/Project Management Unit in government funded or externally aided projects in India – whether as a single entity or as lead member of JV.	It is assumed that similar assignments mean encompassing Capacity Building, Skill & entrepreneurship development training, Mentorship, Contract Management, Branding and Financial linkage, Value chain development, etc. shall be considered as these experiences are critical for the success of the project	It is clear from the RFP that the similar assignment should be completion of at least one similar assignment of Project Management Consultancy/Project Management Unit in government funded or externally aided projects in India.
2	Page No: 35 Clause No.21.1, Part A: Mandatory Criteria:		It is requested to kindly Consider and revised it to: C. Experience of having completed satisfactorily in the last 7 years at least one similar assignment of Project Management Consultancy/Project Management Unit in government funded or externally aided projects in India or abroad – whether as a single entity or as a member of JV. Requesting to consider global project credentials given Manipur’s unique context	Existing provision of the RFP stays unchanged.
3	Page No: 35 Clause No.21.1, Part A: Mandatory Criteria:		Signed copy of the Consultancy Contract for the assignment or a certificate from the Client (Project Implementing Agency) of its	RFP clearly specifies in Part A – Mandatory Criteria, subclause (c), experience of <i>having completed</i>

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	Subclause (c)		satisfactory completion shall be submitted with the proposal in support of submission. In addition, it is also requested to consider projects that are more than 80% physically completed with a receipt of at least 80% of the payment, with a valid experience certificate provided by a Chartered Accountant (CA).	<i>satisfactorily</i> in the last 7 years <i>at least one similar assignment</i> of Project Management Consultancy/Project Management Unit. This provision will remain unchanged.
4	Clause 4, Team Composition & Qualification Requirements for the Key Experts		Team Leader (Position K1): Postgraduate in Public Policy / Management / Engineering or equivalent qualifications.	Same as RFP
5	Clause 4, Team Composition & Qualification Requirements for the Key Expert		Capacity building Expert / Skilling Coordinator (Position K2): Graduate / Postgraduate in Education or Management, or related fields with 5+ years' experience in skilling/capacity building in govt financed or externally aided projects preferred.	Same as RFP
6	Clause 4, Team Composition & Qualification Requirements for the Key Experts		Capacity building Expert / Startup Coordinator (Position K3): MBA/PGDM in Business or Entrepreneurship, or related fields	Same as RFP
7	Clause 4, Team Composition & Qualification Requirements for the Key Experts		Communications Expert (Position K7): Graduate/Postgraduate in Mass Communication or Public Relations or Development Communications, or related fields	Same as RFP
8	Clause 4, Team Composition & Qualification		Monitoring and Evaluation Expert (Position K8): Postgraduate in Economics or Statistics or Public Policy or Social Sciences or related fields.	Same as RFP

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	Requirements for the Key Experts			
9	Clause 4, Tasks and Expected Deliverables.		Is it the responsibility of the consultant to conduct Roadshows and events in Cities such as Bengaluru, Hyderabad, Pune, etc ? If so, kindly share the estimated financial (budget) for conducting Roadshows and events in Cities such as Bengaluru, Hyderabad, Pune, etc	These costs may be shown in the Financial Proposal as part of Reimbursables.
10 SY ST RA	Clause 21.1 Part-B		To create a level playing field and to ensure higher participation please also consider substantially completed projects with above 80% physical/Financial progress for scoring, and amend the said clause as per following Experience of satisfactory/substantial completion of Project Management Consultancy with Central/State Government Departments/PSUs in India in the last ten years shall be evaluated and scored as per following5 (five) points per completed assignment. 3 (Three) points per substantially completed assignment Firm shall submit evidence in support of the experience claimed. -Kindly consider	This is clarified in the response against SN 3. There is no change in the RFP provision.
11	13.1 SCC		We understand that the team leader should be mobilized with the rest of the team at the beginning of the commencement of the services and his availability for rest of the project period shall be as per the agreed manning scheduled. - Kindly Confirm	Yes
12	TOR section 7, 5 Reporting Requirements and		From the said clause, it is not clear to the consultant if the activities mentioned in the table are to be performed as per a any set	Not available

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	Time Schedule for Deliverables- 1 Physical Progress		schedule available with the client, we request the authority to provide us with any such schedule if available or elaborate on the said clause. -Kindly Clarify	
13	ITC Data Sheet Clause 21.1 Part B, Total points for criterion		We understand that by region, the authority SAARC/India. -Kindly Confirm	Project location experience.
14	SCC-24.1 (a)		We understand that as per standard practices the total Ceiling Amount should not exceed the consultancy, Fees. -Kindly confirm	Yes
15	23.1 SCC, Point (a)		As per standard practices adopted for similar PMC assignments, we request the authority to consider limiting the liabilities of the consultant up to one time of the value of the contract - Kindly Consider	Professional liability insurance shall have a coverage equivalent to the contract value, and this will be indicated in the contract at the time of signing.
16	Data Sheet-14.1.1		We understand that this is an open tender , kindly confirm if our understanding is correct. - Kindly confirm	Yes
17	Data Sheet- Part A: Mandatory Criteria: b		Considering the size of the project and the experience required to handle similar PMC projects we request the authority to consider increasing the Turnover Criteria to at least INR 40 Crore in consultancy services in the last three financial years i.e., 2022-23, 2023-24, and 2024-25. -Kindly consider	Existing provision of the RFP shall remain unchanged.
18	Data Sheet- Part A: Mandatory Criteria: C		We understand that any physical Infrastructure development PMC/PMU project would be considered as similar assignment, kindly confirm. -Kindly confirm	Please refer response provided against SN 3 above.

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19	Data Sheet-17.4		We request the authority to allow minimum 2 weeks extension on the current bid submission due date i.e. 3rd March 2026 -Kindly Consider	Please refer Corrigendum publish at e-tender portal, CCML website
20	ITC 17.4 - Submission Deadline		Considering the extensive scope and compliance requirements, we request extension of the proposal submission deadline by at least four (4) weeks from the date of issuance of the latest corrigendum, to enable submission of a comprehensive and high-quality proposal.	Please refer SN 19 above.
21	ITC 3 - Conflict of Interest (Clause 3.2.1(b) - Conflicting Assignments)		To ensure full compliance with the Conflict of Interest provisions, we request clarification on the interpretation and scope of the term “conflicting assignments” and “conflict of interest” in the specific context of this PMC assignment.	This is a part of ITC, General Provision of World Bank, may interpret as done normally in the Bank projects. Consultants are advised to refer to the Bank’s Procurement Regulations for guidance.
22	ITC 3 - Conflict of Interest (Clause 3.2.1(c) - Conflicting Relationships)		With reference to Clause 3.2.1(c) relating to relationships with the Client’s staff, we request clarification that the applicability of this clause be limited to the Key Experts, Non-Key Experts, and personnel proposed as part of this specific assignment. Considering the size, scale, and geographic spread of operations of large professional firms, it may not be practicable to confirm absence of such relationships across the entire organization.	RFP provision remains unchanged.
23	ITC 3 - Conflict of Interest		Kindly clarify scope of “Affiliates” restriction and whether downstream participation bar applies only to awarded legal entity or also to network firms / consortium partners.	Same comments as for SN 22.
24	ITC 30 - Signing of Contract (Clause 30.1)		With reference to Clause 30.1 regarding signing of the Contract prior to expiry of proposal validity, we wish to inform that the Letter of Award (LoA), upon issuance, will require review by our internal Legal	RFP provision remains unchanged.

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			team prior to acceptance. Further, the draft Contract will also be subject to detailed legal review. In this regard, we request that adequate time be provided, as may be mutually agreed between the parties, for review and finalization of the LoA and Contract documentation prior to acceptance and signing, without affecting proposal validity or award status.	
25	ITC 2.4 - Client Inputs		Since Client inputs are marked as “Not Applicable,” kindly confirm whether office space, infrastructure, secure access, and seating arrangements for deployed personnel will be provided by CCML.	Yes
26	Section 7 - Terms of Reference (Duration of Assignment - Initial 2 Years with Extension Provision)		The RFP indicates that the selected Consultant shall provide services for an initial period of two (2) years, extendable based on Client’s requirement and performance. In the event of such extension, kindly clarify whether the remuneration rates (Key Experts and Non-Key Experts) shall remain the same as originally contracted, or whether a revised rate structure will be applicable. Further, please confirm whether any year-on-year escalation or adjustment (e.g., CPI-linked or mutually agreed increment) will be permitted for the extended period.	Remuneration rates of Key Experts and Non-Key Experts will remain unchanged.
27	Section 7 - Procurement Facilitation & Contract Management		In this regard, kindly clarify that the Consultant’s role shall be limited to advisory and facilitation support (e.g., drafting documents, evaluation assistance, process guidance), and that all procurement decisions, approvals, and contracting authority shall rest solely with the Client.	Yes
28	Section 7 - Procurement Dashboards & Monitoring	i.	ii. The TOR requires maintaining procurement trackers, milestone logs and dashboards. Kindly clarify whether development (software	i. No. ii. Yes

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			<p>coding/programming) of dashboards is part of scope, or</p> <p>iii. whether the Consultant is expected only to design templates, reporting formats and monitoring frameworks, with technical implementation to be undertaken by the Client or designated SI.</p>	
29	Section 7 - Terms of Reference (Support for Digital Skills, Entrepreneurship Programs, Roadshows & Events)		In this regard, we seek clarification that the Consultant's role in Training and Capacity Building shall be limited to development of training strategy, content, modules, toolkits, and related knowledge materials. Activities such as organizing physical workshops, managing venue and logistics arrangements, participant outreach/invitations, travel coordination, and other administrative arrangements shall remain the responsibility of the Client or designated implementing agencies.	PMC is expected to undertake certain amount of executive role and not limited to development of training strategy, content, modules, and related knowledge materials only.
30	Section 7 - Terms of Reference (Field Visits & Contractor Performance Monitoring)		In this regard, we seek the following clarifications: (i) What is the expected frequency/number of field visits to be conducted on an average per month? (ii) What are the likely geographic locations of such field visits (within Imphal, across districts of Manipur, or outside the State)? (iii) Whether travel, boarding, and lodging expenses for such field visits shall be reimbursed separately on actual basis?	<p>i. Once in a month but may increase depending upon requirement of TOR.</p> <p>ii. As mentioned in the ToR</p> <p>iii. As specified in the ITC Clause 16, Consultants shall include in the Financial Proposal all costs associated with the assignment including reimbursable expenses indicated in ITC Data Sheet Clause 16.1.</p>
31	Section 7 - Performance Reporting		Kindly confirm whether performance assessment of contractors/SIs recorded by PMC shall be advisory in	Yes

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			nature and not construed as shared implementation liability.	
32	Section 7 - Industry Associations & Roadshows		The TOR requires facilitation of stakeholder consultations including collaborations with industry associations (e.g., NASSCOM, FICCI, Invest India) and investor roadshows in various cities. Kindly clarify whether travel, lodging, and OPEX for such outstation engagements shall be reimbursed separately on actual basis.	Travel costs etc. shall be part of Reimbursables and estimate for the same may be provided in the Financial Proposal.
33	Section 7 - Additional Responsibilities Clause		The TOR provides that additional responsibilities may be assigned as necessary. Given the broad and evolving scope, kindly clarify that any activities not expressly covered in the agreed Technical Proposal and Financial Proposal shall be treated as Change Requests, subject to mutual agreement on scope, timelines and additional remuneration prior to execution.	If additional responsibilities assigned by the Client have financial implications, these are expected to be covered as per Clause 16 of General Conditions of Contract.
34	Section 7 - Inception & Monthly Reporting		The TOR requires submission of an Inception Report within 30 days and monthly progress reports. Considering this is a fixed cost assignment with dependencies on Client and third parties (e.g., SIs), kindly confirm that delays attributable to external dependencies shall not result in cost overruns or penalties to the PMC.	Any issues arising during contract execution can be discussed and resolved mutually.
35	Section 4 -Capacity building Expert/ Startup Coordinator (K3)		Kindly clarify whether startup incubation facilitation includes operational management of incubation centres or only strategic advisory and ecosystem linkage support.	No
36	Section 4 - Team Leader (K1) Qualification Requirement		We request that equivalent advanced degrees (e.g., MBA, M.Tech, MPP, MSc. or relevant postgraduate qualifications) along with demonstrated leadership in large-scale digital transformation programs be considered equivalent to the prescribed disciplines,	While proposing Team Leader, the Consultants shall generally consider various equivalent qualifications

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			to widen the pool of experienced professionals.	mentioned in the RFP for the Team Leader.
37	Section 4 - Capacity building Expert/ Startup Coordinator (Position K3)		We request that experience in digital ecosystem development, innovation missions, MSME advisory, or incubation program management (even outside formal incubators) to be considered equivalent to startup/incubator-specific experience.	Please consider the RFP provisions which are quite clear.
38	Section 4 - MIS, Finance & Reporting Officers (K5 & K6)		Both positions have identical qualification and role descriptions. Kindly clarify whether these are interchangeable roles or whether differentiated responsibilities (e.g., one MIS-focused and one finance-focused) are expected.	Same remarks as for SN 37.
39	Section 4 - MIS, Finance & Reporting Officers (K5 & K6)		We request that candidates with relevant Masters degrees in Commerce, Economics, Financial Management, Marketing or Data Analytics, along with relevant experience, be considered equivalent to MBA (Finance), CA or MCA.	Same remarks as for SN 37.
40	Section 4 - Communications Expert (K7)		We request that candidates holding degrees in Marketing, Journalism, Media Studies, MBA (Marketing/Communications), or other relevant disciplines, along with demonstrated experience in public-sector communication strategy, digital outreach campaigns, and stakeholder engagement, be considered equivalent. This will widen the pool of suitable professionals while maintaining quality standards.	Same remarks as for SN 37.
41	Section 7 - Reporting Format (Physical Progress Table)		The TOR includes detailed physical progress reporting formats (Procurement, Trainings, Workshops etc.). Kindly clarify expected number of training sessions/workshops per month and	These details may be discussed by the selected Consultant during Contract negotiations.

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			anticipated stakeholder levels (State/District/Departmental).	
42	Section 7 - Training & Workshops		Kindly confirm that the Client shall ensure availability of key stakeholders during training sessions and consultations. Further, clarify whether travel and boarding for such sessions (if outside Imphal) shall be reimbursed separately.	PMC in coordination with the client will carry out the engagement with the stakeholders for training sessions and consultations. Reimbursables, shall be admissible as per RFP/Contract.
43	Section 4 - Monitoring & Evaluation Expert (K8)		We request that experience in performance monitoring frameworks, KPI tracking, or impact assessment for large-scale public sector programs be considered equivalent to formal M&E experience in externally aided projects.	Qualifications of proposed Key Experts for various positions will be evaluated with reference to the provisions of the RFP.
44	Section 7 - Monthly & Final Reports (Hard Copies Requirement)		The TOR requires submission of 3 hard copies of monthly reports and digital copies. Kindly confirm whether digital submission alone may be considered sufficient, to reduce administrative overhead and logistical delay.	Please follow RFP Provisions.
45	Section 8 - Payment Release Conditions - in reference to GCC 18 (?)		We request clarification that suspension shall be invoked only in cases of material breach attributable solely to the Consultant and after provision of a clear cure period. Further, since suspension of payments materially impacts project continuity, we request confirmation that scope, timelines, deliverables, resource expectations, and associated costs will be clearly finalized at the RFP stage and incorporated into the Contract prior to execution, to avoid ambiguity in performance interpretation. Additionally, kindly confirm that suspension, if invoked, shall be proportionate to the specific non-compliance identified and shall not apply to undisputed deliverables already completed.	When the issue of suspension of payment arises on account of Consultant's failure to perform any of its obligations, the Consultant may seek resolution through mutual discussions with the Client.

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46	Section 8 - General Conditions of Contract (Force Majeure) GCC Clause 17		With reference to the Force Majeure provisions under the Conditions of Contract, we propose that in the event a Force Majeure situation continues for a prolonged period and materially affects performance of the Contract: (i) both parties should have the option to terminate the Agreement; (ii) termination may be effected by either party by giving at least thirty (30) days' prior written notice to the other party; and (iii) upon such termination due to Force Majeure, the Consultant shall be entitled to receive payment for all services duly performed and deliverables completed up to the effective date of termination.	Force Majeure Clause provided in the RFP is in accordance with the World Bank's Standard Procurement Document, and no changes can be agreed to.
47	Section 8 - General Conditions of Contract (Accounting, Inspection and Auditing) - GCC Clause 25		With reference to the provisions relating to Accounting, Inspection and Auditing, we respectfully request clarification that any access by the Client or its nominated agencies shall be conducted: (i) upon reasonable prior written notice; (ii) either by the Client's authorized personnel or by a nominated agency that is not a direct competitor of the Consultant; and (iii) subject to reasonable arrangements to ensure that confidentiality obligations owed by the Consultant to its other clients and third parties are duly preserved.	This Clause provided in the RFP is in accordance with the World Bank's Standard Procurement Document, and no changes can be agreed to.
48	Section 8 - General Conditions of Contract (Payment of Invoices - 60 Days Clause) - GCC 50.1 (c)		The clause states that the Client shall pay the Consultant's invoices within sixty (60) days after receipt, and that only such portion of an invoice that is not "satisfactorily supported" may be withheld. Since the term "satisfactorily" may be subjective in interpretation, we respectfully request that a defined review and approval timeline be specified (e.g., 15 working days from invoice submission). In the absence of written comments or	Same response as for SN 47 above.

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			objections within such period, the invoice may be deemed approved for payment processing.	
49	Section 8 - General Conditions of Contract, Clause 52 (Fairness and Good Faith)		With reference to Clause 52 on Fairness and Good Faith, we seek clarification and mutual acknowledgment that timely delivery of the Consultant's services is dependent on the timely fulfilment of the Client's obligations, including but not limited to sharing of requisite data and documents, provision of necessary system and site access, arrangement of stakeholder meetings, and timely review and sign-off of deliverables. Any delays arising from non-fulfilment of such Client dependencies may result in corresponding timeline adjustments without penalty to the Consultant.	Same response as for SN 47 above.
50	Section 8 - General Conditions of Contract, Clause 23.1, and SCC 23.1 (Limitation of Consultant's Liability)		With reference to Clause 23.1 on Limitation of Consultant's Liability, which excludes limitation in cases of gross negligence or willful misconduct, we respectfully request inclusion of a clarificatory definition to ensure objective interpretation. We propose that the following be included: "For avoidance of doubt, for the purposes of this Contract, Contractor's gross negligence and willful misconduct shall mean such acts or omissions of the Contractor which are contrary to the most elementary rules of diligence which a conscientious Contractor would have followed in similar circumstances." This clarification would help avoid ambiguity in interpretation and ensure balanced allocation of contractual risk.	Same response as for SN 47 above. However, this point can be discussed by the selected Consultant during Contract negotiations.
51	Section 8 - General Conditions of Contract, SCC Clause 23.1(ii)		Clause 23.1(ii) refers to a limitation based on a multiplier of the total Contract value, with the multiplier to be inserted. Kindly clarify the proposed multiplier (e.g., 1x, 2x, 3x) applicable	Generally, the liability is limited to value of the Contract.

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
	(Limitation of Consultant's Liability....)		under this Contract. Further, consistent with prevailing industry practice for professional consulting services, we respectfully propose that the Consultant's aggregate liability under the Contract (other than in cases of gross negligence or willful misconduct) be limited to the total fees paid to the Consultant under this engagement.	However, this issue can be discussed by the selected Consultant during negotiations.
52	Section 8 - General Conditions of Contract, SCC Clause 23.1(b)(i) (Limitation of Liability - Third Party Damages)		Clause 23.1(b)(i) states that the limitation of liability shall not affect the Consultant's liability, if any, for damage to Third Parties. In this regard, consistent with prevailing industry standards for professional services contracts, and in alignment with principles under the Indian Contract Act and applicable Government of India procurement guidelines, we respectfully propose that the Contract expressly exclude liability for indirect and consequential losses. Accordingly, we request inclusion of the following clarification: "Client agrees that Consultant shall not be liable for (i) loss or corruption of data from Client's systems, (ii) loss of profit, goodwill, business opportunity, anticipated savings or benefits, or (iii) indirect or consequential loss."	Same response as for SN 47 above.
53	Section 8 - General Conditions of Contract, GCC Clause 27.2 and SCC 27.2		In this regard, we propose the following clarifications to ensure balanced intellectual property treatment consistent with industry practice for professional services: (i) Upon receipt of full payment of all charges under the Contract, the Client shall obtain a non-exclusive, non-transferable license to use the deliverables solely for its internal business purposes and for the purpose for which such deliverables were supplied, subject to the other provisions of the Contract. (ii) The Consultant shall retain all rights, title and interest in the deliverables and work product, including any software, tools, templates, materials,	Same response as for SN 47 above.

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			know-how and methodologies, as well as any pre-existing background intellectual property used or developed in connection with this Contract. (iii) The Consultant shall not be responsible for any infringement of intellectual property rights arising from modifications, alterations or use of the deliverables by the Client beyond the intended purpose or without the Consultant's involvement.	
54	Conditions of Contract (Liquidated Damages / Penalties - if any)		We note that the RFP does not explicitly specify Liquidated Damages (LD) rates or penalty provisions linked to resource absence or delay in deployment. In this regard, kindly confirm whether any penalty or LD shall be applicable in cases of (i) temporary absence of deployed resources, or (ii) delay in initial mobilization or replacement of resources. If applicable, please specify the basis of calculation and applicable rates to enable accurate risk assessment and commercial estimation.	The RFP is in accordance with the World Bank's Standard Procurement Document. However, the point can be discussed, if required, by the selected Consultant during Contract negotiations.
55	Reporting Hierarchy		Kindly clarify reporting structure of PMC (MD CCML / Steering Committee / State IT Dept.) and approval authority for deliverables.	The point can be discussed and clarified during Contract negotiations.
56	Section 8 - GCC Clause 54 - Dispute Resolution and SCC 54		Kindly clarify arbitration mechanism, seat of arbitration, and governing law.	Please refer SCC Clause 54. All relevant details are provided therein.
57	Section 8 - Confidentiality & Data Protection		Kindly clarify whether Consultant will be treated as "Data Processor" under applicable Indian data protection regulations and whether separate data processing agreement will be executed.	The selected Consultant may discuss this point, if required, during Contract negotiations.

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58	III. Special Conditions of Contract: 50.1(a)		The RFP provides for 10% advance payment against Bank Guarantee, to be adjusted within the first 9 months. Considering the total contract duration is 24 months, kindly clarify the rationale and adjustment mechanism for recovering 10% of contract value within 9 months. Further, we request clarification whether availing advance payment is optional. We also suggest that the requirement of advance payment and corresponding Bank Guarantee may be waived to simplify contract administration.	Availing Advance payment is at the option of the selected Consultant. However, SCC clause 50.1 (a) remains unchanged.
59	Section 4. Financial Proposal - Standard Forms		The RFP includes Financial Proposal Forms as per World Bank format; however, submission is required through the Manipur e-procurement portal which typically allows BOQ upload. Kindly clarify whether bidders are required to upload only the BOQ on the portal at bid stage. Kindly confirm the exact financial bid submission modality	Both technical and financial proposals are to be submitted on e-procurement portal in accordance with provisions of RFP. Consultants should also take into account provisions of ITC Clauses 15 & 16, corresponding Clauses of ITC Data Sheet, and details in Technical and Financial Forms in Sections 3 and 4 of the RFP.
60	II. General Conditions of Contract		We note that the Contract includes provisions for termination by the Client; however, there is no explicit provision for termination by the Consultant in cases where professional independence is compromised or where regulatory/ethical conflicts arise. We respectfully request inclusion of a reciprocal termination clause permitting the Consultant to terminate the Contract, upon reasonable notice, in case of material independence violation, regulatory conflict, or circumstances that impair professional objectivity.	The RFP is in accordance with the World Bank's Standard Procurement Document. However, the point can be discussed, if required, by the selected Consultant during Contract negotiations.
61	3.3 Tasks and Expected Deliverables.		Kindly clarify whether the PMC's role in overseeing implementation agencies is advisory and monitoring in nature. Specifically, please confirm that the PMC shall not have technical acceptance, approval, or	Yes

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			formal sign-off authority over deliverables of System Integrators or other implementing agencies, and that final approval responsibility shall remain with the Client.	
62	3.3 Tasks and Expected Deliverables.		Kindly clarify whether the World Bank or the State will provide baseline Environmental & Social Management Plan (ESMP), Labour Management Procedures (LMP), Tribal Peoples Planning Framework (TPPF), Stakeholder Engagement Plan (SEP), and indicator frameworks. Alternatively, is the PMC expected to develop and implement these frameworks end-to-end? Please clarify scope boundaries and level of effort expected.	Terms of Reference (TOR) for the Consultant are specified in the RFP. If the selected Consultant requires any clarifications, these may be discussed during Contract negotiations.
63	ITC 2.4 - Client Inputs		The Data Sheet indicates "Not Applicable" under Client Inputs. Kindly confirm whether CCML will share existing project documents, feasibility studies, procurement plans, draft technical designs, safeguard documents, and related material at contract signing to reduce inception lead time and duplication of effort.	If the selected Consultant requires any specific documents in reference to the TOR, these may be discussed during Contract negotiations.
64	5 Reporting Requirements and Time Schedule for Deliverables		Since payment is linked to monthly report submission and acceptance, kindly clarify defined acceptance criteria and review timelines. In the event no written feedback or comments are received within 30 calendar days of submission, we assume that the report(s) will be deemed approved for payment processing purposes. Please confirm.	Payment terms are clearly specified in the GCC and SCC Sections of the RFP. If the selected Consultant requires any clarifications, same can be discussed during Contract negotiations.
65	14. Preparation of Proposals Specific Considerations Pg: 17 & Data Sheet Section 26.1		As per the Data Sheet the method of selection is QCBS. However, as per the statement of the RFP section, it is mentioned as Fixed-Budget selection method. Kindly clarify.	Para 3 of the Letter of Invitation specifies method of selection as QCBS. Further, ITC Data Sheet clauses 14.1.4 & 26.1 clearly mention that Fixed-Budget Selection is not applicable.

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66	17. Submission, Sealing, and Marking of Proposals ITC Reference 1 (m)		As discussed during the pre-bid meeting, we understand that the proposal is required to be submitted online through the portal: https://manipurtenders.gov.in . We also understand that a hard-copy submission may additionally be required as part of the process. We request your kind confirmation.	Yes; please also refer to ITC Data Sheet Clauses 17 and 17.1.
67	Section 21.1 (Part A - Mandatory Criteria)		Please clarify whether consultancy turnover only is considered, or overall professional services turnover. Also, request to kindly increase minimum turnover to 100 Crore considering the importance of the assignment	Part A-Mandatory Criteria – subclause (b) clearly specifies “annual average turnover of minimum INR 10 Crore in consultancy services in the last three financial years i.e., 2022-23, 2023-24, and 2024-25.” This provision remains unchanged.
68	Section 21.1 (Part A - Experience)		Kindly clarify the minimum project size / value / duration to qualify as “similar assignment.” Also, kindly confirm if PMU/ PMC in any domain will be accepted or only in IT sector	Sub-clause (c) is quite clear. It specifies “Experience of having completed satisfactorily in the last 7 years at least one similar assignment of Project Management Consultancy/Project Management Unit in government funded or externally aided projects in India”.
69	Section 2. Instructions to Consultants E. Data Sheet 17.1 Electronic Submission		Since as per the firm has limited DSCs. We kindly request your confirmation and approval to allow submission of the proposal using a Class 3 DSC issued in the name of an alternate authorized signatory, other than the individual named as the signing authority in the proposal documents.	Kindly submit letter of authorization.
70	4. Team Composition & Qualification Requirements for the Key Experts, Pg: 76		As per the clause, the requirement for the Team Leader will be person-month only for 12 months. Kindly clarify the modality for calculation of the person-months on site deployment. Kindly clarify, how will the attendance be marked for the calculation?	To report to the concerned officials of CCML.
71	SCC 50.1(a), Pg: 120		Please confirm APBG can be issued by any Scheduled Commercial Bank in India.	Yes.

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
72	Clause 17.4, Pg:34		Request extension of submission deadline by two weeks to allow comprehensive proposal preparation and internal approvals.	Please refer SN 19 above
73	SCC 50.1(b), 51		Please clarify timeline for payment post submission of invoice (e.g., within 30 days of invoice & acceptance) as per RFP.	Please refer GCC 50 .1(c)
74	SCC & TOR		We note that there is no cap on overall liability under the RFP. This is to clarify that our aggregate liability under this RFP and in connection with the services shall be for direct damages only and shall, in all circumstances and events, be limited to one time the fees paid to us under the engagement. We shall not be liable for any indirect or consequential losses.	In regard to Consultant's liability, SCC clauses 23.1 and 24.1 of the RFP are applicable and the same shall remain unaltered.
75	Point 3.3 (i) on page 74		Notwithstanding anything to the contrary, kindly note that we do not provide any legal services directly or indirectly since we are not permitted to provide the same. Our scope is limited to technical/commercial aspect and our services will not include provision of any legal services or legal advice. No work performed by our employees shall be construed as legal service/legal advice	TOR is very clear. Consultants may also refer to ITC Clause 21 which relates to evaluation of Technical Proposals.
76	Point 3 on page 10 and point 21 on page 101of the RFP		This is to request that conflict of interest confirmations shall be provided as on the current date with respect to the engagement team members of KPMG Advisory Services Pvt. Ltd. as per our internal risk management procedures and to the best of our knowledge. Also, any reference to "affiliates" should be amended to "any affiliates in India". The following disclaimer to be used for this: "For the purpose of the confirmations provided under this tender, an affiliate shall mean and include member firms or sub-licensees of KPMG Network and/or their controlled parties, incorporated or registered in India."	The RFP provisions relating to Conflict of Interest are in accordance with the World Bank's Standard Procurement Document. Hence these shall remain unchanged.
77	GCC Clause 25 - Accounting,		With respect to point 25 on page 103, it is to clarify that any audit shall be subject to the following: (i) the audit shall be restricted to the engagement and shall be conducted with prior reasonable notice (ii)	The RFP provisions relating to Accounting, Inspection and Auditing are in accordance with the World Bank's

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
	Inspection and Auditing		Bank or its authorized representatives shall execute a Non-Disclosure Agreement before such audit which shall govern the conduct of audit and any results thereof; (iii) the auditors or the representatives of Auditor for the audit shall not be bidder's competitors; (iv) the audit shall not be conducted more than once in a calendar year and twice in entirety; and (v) any findings during the audit, shall be shared with Bank and be discussed and agreed mutually with Bank and bidder for its closure	Standard Procurement Document, and these shall remain unchanged.
78	Section 7: TOR (Clause 3.2)		Could the Client clarify the nature of the potential revision? If the scope changes significantly after contract award, how will the remuneration for the PMC be adjusted?	GCC Clause 16 relating to modification or variation of the terms and conditions of the Contract, provides how such modification/ variation will be addressed mutually by the two parties.
79	ITC Data Sheet (Clause 14.1.3)		Can the Client confirm if the 174 person-months is a strict mandatory minimum? If a bidder propose s more months to ensure quality, will they be financially penalized during evaluation?	While framing Financial Proposals, Consultants are advised to consider provisions of ITC Data Sheet Clause 14.1.3. According to this Clause, if a Proposal includes less than the required minimum time-input, the cost of missing time-input will be added to the Proposal Price. However, Proposals that quote higher than the required minimum time-input will not be adjusted.
80	ITC Data Sheet (Clause 2.3)		Will a virtual link (VC) be provided for outstation bidders to attend the pre-proposal conference, or is physical attendance mandatory?	NA
81	Section 7: TOR (Clause 1)		Since the contract is for 24 months, please confirm that the price adjustment for inflation (ITC 16.2) will be applied after the 18th month as per standard Bank guidelines.	ITC Data Sheet Clause 16.2 specifies that price adjustment shall not be applicable to remuneration rates.

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
82	Section 2: ITC Data Sheet (Clause 25.1)		Please clarify if the "Ceiling Amount" in the contract will include GST, or if GST will be paid as a separate reimbursable item over and above the professional fees.	ITC Data Sheet Clause 25.1 provides that during Contract negotiations, all Indirect taxes/GST will be finalized and added to the Contract amount as a separate line.
83	Section 7: TOR (Clause 4)		For positions listed as "Full-Time," is the expert required to be physically present at the CCML office in Imphal for the entire duration, or is a hybrid/remote model permissible for certain roles?	Experts are generally required to be physically present at the CCML office, unless work involves travel/field visit.
84	ITC Data Sheet (Clause 12.1)		Considering the anticipated award date in April 2026, can the Client confirm if the "Effectiveness of Contract" (start date) is expected immediately after the 21st April negotiations?	As provided in SCC 11.1, Contract becomes after signing of Contract by both the parties and after due approvals.
85	Section 7: TOR (Clause 3.3)		Will the direct costs of organizing these roadshows (venue, catering, marketing) be borne by the Client, or should the Consultant include these in their "Reimbursable Expenses"?	These costs may be shown in the Financial Proposal as part of Reimbursables.
86	Section 7 - TOR, Clause 3.1 & 3.2		What are the key implementation risks currently identified by CCML?	This point can be discussed by the selected Consultant during Contract negotiations
87	Section 2 ITC E. Data Sheet (Page 7 & 27)		What is the QCBS technical:financial weightage (e.g., 80:20) and the main technical sub-criteria/points allocation as detailed in the Data Sheet? (Data Sheet Section E)	Please refer ITC Data Sheet Clause 26.1 which specifies weightages of 80% and 20% respectively for Technical Proposal and Financial Proposal.
88	Appendix B - Key Experts K5 & K6		Can one individual cover both MIS roles if total person-months and qualifications are met?	NO; please follow RFP provisions.
89	Section 2 ITC Clause 3 (Page 10)		What prior involvements, relationships, or assignments with CCML, Government of Manipur, or related World Bank projects would constitute a disqualifying conflict of interest? (ITC Clause 3)	ITC Clause 3 is quite detailed one. Consultants are expected to use their best judgement and disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of the client.
90	Section 2 ITC Clause 2.4 (Page 10)		What specific inputs, project data, reports, or facilities (e.g., office space in Imphal) will CCML provide to the Consultants at no cost during	Yes

Sl. No.	Clause No. of RFP	Description of relevant Clause/text from the RFP	Queries	Response of Client
			proposal preparation and contract execution? (ITC Clause 2.4)	
91	Section 7 - TOR, Clause 5(ii) & (iii)		What is the review and approval timeline for Monthly and Quarterly reports?	This point can be discussed by the selected Consultant during Contract negotiations.
92	Section 7 - TOR, Clause 3.3(ii)		How frequently does the PSC meet, and is PMC expected to attend all meetings?	Same as SNo 91 above
93	Section 7 - TOR, Clause 3.3(i)		Will all procurements be processed through World Bank STEP, or a hybrid State process?	State process
94	Section 7 - TOR, Clause 3.3(ii)		What level of authority will PMC have in bid evaluations and contract monitoring?	PMC will provide support system and not directly involve in the process of evaluation.
95	Section 7 - TOR, Clause 3.3(v)		Is there an existing Grievance Redressal Mechanism, or should PMC design one?	Will design
96	Section 7: Terms of Reference (TOR) (starting page 71, as per Table of Contents on page 2)		Does the Client expect the PMC to prepare/update these documents (ESMP, LMP, TPPF, SEP), or is the role limited to monitoring/ implementing them and supporting compliance? Are there any specific training/certification requirements for Key Experts on ESF/ safeguards (e.g., World Bank-specific courses or certifications)?	No